



## BUSINESS HISTORY QUESTIONNAIRE

Please trace history, including date established, predecessor company(s) if any, original location, whether ever engaged in other lines, and whether any significant change in present line of business is contemplated.

- a. State details of any receiverships, bankruptcies, or compromises with creditors. Is any litigation currently pending or threatened against the corporation?
- b. Have any of the officers, directors, or principal stockholders had any financial difficulties, or is any litigation currently pending or threatened against any of them?
- c. Provide a complete business plan.
- d. Give number presently employed, annual dollar payroll and any additions to personnel contemplated if requested loan is approved.
- e. List names and addresses of principal trade suppliers, indicating if any one supplier provides 10% or more of business requirements. Give name of individual to contact and phone number.
- f. List contractual obligations not apparent from financial statement for which applicant is committed as of date of application.
- g. List names and addresses of principal customers indicating if any one customer purchases 10% or more of business output. Give name of individual to contact and telephone number.
- h. List names and addresses of principal competitors including their strengths and weaknesses.
- i. Give names and locations of subsidiaries or important affiliates, describing briefly the nature of their activities, stock ownership, and furnishing latest available financial statements.
- j. Any tax delinquencies?